

copy to warren
original in book

DL - 1
BS - 2

RESOLUTION NO. 2013-08

A RESOLUTION APPROVING A CONTINGENT AWARD TO GLOBAL EMERGENCY PRODUCTS FOR A PIERCE VELOCITY 75' AERIAL LADDER FOR THE SPEEDWAY FIRE DEPARTMENT

WHEREAS, the Town of Speedway, Indiana (the "Town") has established and operates a fire department which provides public safety emergency response services; and

WHEREAS, it has been determined that due to age, maintenance, repair costs and related issues, it is time to replace the Department's primary aerial apparatus; and

WHEREAS, the Town issued an invitation to bid as outlined in state law and received two bids on February 22, 2013, which were opened in a publicly noticed meeting and read it aloud; and

WHEREAS, the Fire Department has reviewed the submitted bids and determined that an award should be made based on the specifications; and

WHEREAS, the Town is proceeding with financing plans and will be reviewing options for lease financing, which plans will be finalized prior to the next Council meeting; and

WHEREAS, Global Emergency Products was determined to be the vendor with the lowest bid that met the long-term and best interest of the Town and that the bid amount is not to exceed Seven Hundred Eight Thousand, Five-Hundred and 00/100 Dollars (\$708,500.00).

NOW THEREFORE BE IT RESOLVED BY THE TOWN COUNCIL OF THE TOWN OF SPEEDWAY, INDIANA:

1. The Town Council approves on a contingent basis the acquisition of a new aerial ladder apparatus for the Fire Department and authorizes the Town Manager to take such actions as deemed necessary to effectuate the transaction..

2. The Town Council hereby approves the award to Global Emergency Products in the amount of \$708,500 contingent upon finalizing lease financing repaid from annual expenditures from the cumulative capital development fund, which least terms will be approved by the Town Council.

outside the levy.

Dean Farmer — CCD

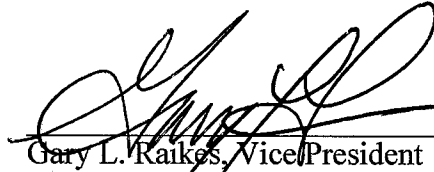
4-0-1

PASSED BY the Speedway Town Council this 11th day of March 2013.

TOWN COUNCIL OF THE TOWN OF
SPEEDWAY, INDIANA



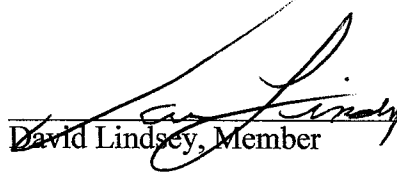
Eileen Fisher, President



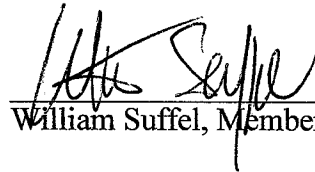
Gary L. Raikes, Vice President



Jeff Hartman, Member

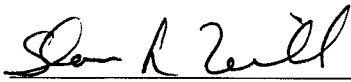


David Lindsey, Member



William Suffel, Member

ATTEST:



Sharon L. Zishka
Clerk-Treasurer



2013-08
WORLD CLASS EQUIPMENT SUPERIOR SERVICE

4212 Perry Blvd.
Whitestown, Indiana 46075
(800) 382-9788

February 22, 2013

Barbara Lawrence, Town Manager
Mark Watson, Fire Chief
Speedway Fire Department
1450 North Lynhurst Drive
Speedway, Indiana 46224

Subject: **Proposal for One (1) Pierce Velocity 75' Aerial Ladder as per the enclosed specifications.**

Dear Ms. Lawrence,

With regard to the above subject, please find attached our completed proposal. We find ourselves to be in full compliance with your published specs.

Pricing, is as follows, including 100% prepay option.

Pricing Summary:

Sale Price – **\$708,500.00** Base Unit
(\$21,269.00) 100% Pre-Payment Discount

100% Performance Bond:

Should the Town of Speedway elect to have us provide a Performance Bond, \$2,126.00 will need to be added to the above price.

100% Prepayment Option:

Should the Town of Speedway elect to make a 100% prepayment at contract execution, a discount of (\$21,269.00) can be subtracted from the above "\$708,500.00" resulting in a revised contract price of **\$687,231.00**.

Terms and Conditions:

Taxes – Not Applicable
Freight – F.O.B. – Speedway, Indiana
Terms – Net due upon factory exit. Net due at Contract signing for **Prepay discount** to be applicable.



PERFORM LIKE NO OTHER
FACTORY AUTHORIZED DEALER
ILLINOIS - INDIANA



FIRE APPARATUS PROPOSAL

TO: Town of Speedway-Fire Department
1450 North Lynhurst Dr
Speedway, In 46224

DATE: February 22, 2013

DEALER: Mid American Fire and Safety, LLC

Board:

FERRARA FIRE APPARATUS, INC., HEREBY PROPOSES TO MANUFACTURE AND FURNISH YOU, SUBJECT TO YOUR ACCEPTANCE OF THIS PROPOSAL AND THE PROPER SIGNING AND EXECUTION OF THE ATTACHED CONTRACT AND ADDENDUM(S) BY THE PARTIES THERETO, THE APPARATUS AND APPURTENANCES HEREIN DESCRIBED AND FOR THE FOLLOWING PRICES LISTED BELOW. IN THE EVENT THE PURCHASER USES ITS OWN PURCHASE ORDER OR ITS OWN CONTRACT PAGES IN LIEU OF SIGNING THE ATTACHED CONTRACT, IT SHALL BE UNDERSTOOD BY ALL PARTIES THAT ALL TERMS AND CONDITIONS OF THE ATTACHED CONTRACT AND ADDENDUM (S) SHALL TAKE PRECEDENCE OVER ANY AND ALL OTHER DOCUMENTS.

One (1) Ferrara Fire Apparatus 77' Aerial Apparatus mounted on a Igniter chassis as per the enclosed specifications for the sum of -----\$719,162.00**

.Option: ADD---Ultra split Tilt Chassis - with 500 engine----add \$22,000.00

Performance Bond, If required -----\$7,191.70

NO FEDERAL, STATE, OR LOCAL TAXES ARE INCLUDED, UNLESS SUCH TAXES ARE ITEMIZED.

DELIVERY: 210-240 CALENDAR DAYS

F.O.B. Holden, LA

All apparatus and appurtenances shall be manufactured in accordance with the attached specifications, with the same specifications becoming a part of the contract. Delivery shall be made within the time specified below after receipt and acceptance by FERRARA FIRE APPARATUS, INC., of the properly signed and executed contract and addendum(s). The delivery time indicated is based on the best delivery knowledge available at this time. Delivery shall be contingent upon delays or failure to deliver from our suppliers, delays caused by or resulting from labor problems, chassis shortages, strikes, fire, flood, accidents, any other acts of God, or any other circumstances which are beyond the control of this corporation.

TERMS OF PAYMENT: All apparatus shall be paid NET UPON DELIVERY AND ACCEPTANCE. In the event equipment shortages that were bid to be included with the apparatus occur, the PURCHASER is to pay full purchase price less a 5% retainage for such shortages. Any amount deducted is then payable upon receipt and acceptance of such shortages.

ALL PRICES OR QUOTATIONS ARE SUBJECT TO CHANGE OR WITHDRAWAL UNLESS ACCEPTED WITH 60 DAYS FROM THE DATE HEREIN SET FORTH.

BY: Tim Krack
Tim Krack

Title: Apparatus Sales Manager, Mid America Fire and Safety, LLC

** Prepayment discounts are available upon request, however prepayment is not required.